

SALES DIALS	CONTACTS	APPTS.	SITS	APPS	REFERRALS	SAFE \$
Sunday						
				Life		
				Ann.		
Monday						
				Life		
				Ann.		
Tuesday						
				Life		
				Ann.		
Wednesday						
				Life		
				Ann.		
Thursday						
				Life		
				Ann.		
Friday						
				Life		
				Ann.		
Saturday						
				Life		
				Ann.		
TOTAL				Life		
				Ann.		

RECRUITING DIALS	INTERVIEWS	FASTRACTS	NEW IN SCHOOL	AGENTS CONTACTED	PD1 ST IP*
Sunday					
Monday					
Tuesday					
Wednesday					
Thursday					
Friday					
Saturday					
TOTAL					

month

	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
7:00 am							
8:00am							
9:00am							
10:00am							
11:00am							
12:00pm							
1:00pm							
2:00pm							
3:00pm							
4:00pm							
5:00pm							
6:00pm							
7:00pm							
8:00pm							
9:00pm							

ATTENDED HOTSPOT? ☐

TOTAL APPS _____

TOTAL LIFE AP _____

GUESTS INVITED _____

GREEN SHEETS _____

TOTAL \$ FOUND _____

GUESTS ATTENDED _____

REFERRALS _____

TOTAL ANNUITIES _____

LEADS THIS WEEK _____

HOUSE HIRES _____

LISTS THIS WEEK _____

TOTAL COMMISSIONS \$

* PD1stIP means "Personal Direct First Issued Paid", or the number of new recruits who recieved their first commission check.